## TRADE AREA PROJECT

TOPIC: TO INVESTIGATE THE EFFECTS OF **EMPLOYEE** MOTIVATION ON ORGANIZATION PERFORMANCE.

A CASE STUDY OF GOVERNMENT PRESS AND POSTAL CORPORATION OF KENYA-GENERAL POST OFFICE

By

: SALLY J. CHEPSERGON

COLLEGE NUMBER : 108/07574

*SUBJECT CODE* : 2808/307

SCHOOL

: BUSINESS AND LEGAL STUDIES

INSTITUTION : KENYA POLYTECHNIC UNIVERSITY COLLEGE

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#### **ABSTRACT**

This article attempts to expound on the effects of employee motivation on organization performance. The researcher reviewed the previous and the current related literature to have an insight of what other researchers have concerning employee motivation. A research was then carried out at two organizations, a government institution (Government Printer) and a parastatal body (Postal Corporation of Kenya). The models used for the research were interviews and questionnaires, then the findings were analyzed and presented using tables, graphs and pie charts. The findings showed that most of the employees were fairly motivated. In relation to the findings, conclusions and recommendations are made.

Although there is a debate on what motivates employees, findings support that there is no outstanding method to motivate people, since one method can motivate an employee and another method can motivate another employee.

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